

Optimalog

Provider of International Logistics Solutions



Solutions for Efficient Business Operations



Solutions for Efficient Business Operations

Service and Quality

Stability and Adaptability

Guarantees and Reliability

Principles of Development



Our capabilities are your competitive advantages

Optimalog is a provider of international logistics solutions, offering a full range of services for transporting goods worldwide by sea, rail, road and air.

We support both experienced market players and companies entering international trade for the first time. Our team helps clients organize deliveries to Russia, Kazakhstan, China, Southeast Asia, Turkey, the UAE, the European Union, Latin America, and other regions worldwide.

For 17 years, Optimalog has been providing logistics and customs services to companies engaged in international trade. Our experienced team supported by the required certifications and licenses, provides professional assistance and reliable service throughout the entire logistics process.

We grow and develop together with our clients.

Our company is represented

in major Russian transport hubs:

Moscow

St. Petersburg

Yekaterinburg

Vladivostok

Smolensk

**as well as in key international
partner locations:**

Kazakhstan (Almaty)

Turkey (Istanbul)

China (Shanghai, Hong Kong, Qingdao)

UAE (Dubai)

Optimalog in figures

200+

employees

30 000

shipments completed
in 2025, including:

2 000+

clients engaged in international trade, including
large, medium-sized and small companies
across various sectors of the Russian economy

10 000+

container shipments by sea,
rail and multimodal transport

20 000

customs declarations filed, mainly under import
and export procedures, placing Optimalog
among the **TOP-10** customs representatives
in the Russian Federation

5 000+

road freight shipments

7 000+

air freight shipments

Service and Quality



Full range of services for international trade participants



Optimalog is an active member of WCA and IATA

As an Optimalog client, you get access to the essential services required to build and manage international supply chains. We support companies at every stage of the logistics process — from sourcing and transportation to customs clearance, certification, insurance and legal support.

Our services include:

- Sea and multimodal container freight
- Rail container freight
- Road freight
- Air freight, including scheduled, non-scheduled and charter flights
- LTL shipping from Europe, Turkey, China and Asia
- Project, oversized, temperature-controlled and hazardous cargo transportation
- Customs clearance and customs representative services
- Foreign trade outsourcing, including sourcing, purchasing and delivery
- Financial logistics
- Warehousing and storage
- Legal services
- Certification and marking
- Cargo insurance

Reliable solutions for international procurement and global trade

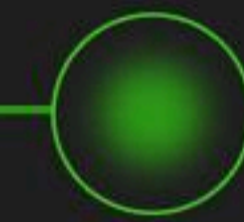
We help businesses organize international procurement through our agent network in China, Dubai, Singapore, and Mauritius. We manage the key stages of each transaction: supplier payment, legal support, document processing, and delivery coordination. This approach allows clients to purchase safely and transparently, reduce costs, track fund movements, and receive a turnkey solution – from payment to cargo delivery.

Optimalog's trade house in China provides a full range of sourcing, purchasing, and delivery services: from selecting a suitable manufacturer to arranging payment, consolidating shipments and choosing the optimal delivery route.

Customer trust is our highest value

We regularly offer exclusive promotions, special rates and tailored discounts to help our clients get even more value from working with Optimalog.

We also run a referral program that rewards clients with gifts for recommending our services to their partners and business contacts.



We focus not only on timely cargo delivery, but also on efficient, transparent and mutually beneficial cooperation

Since 2017, our Service Quality Control Department has been responsible for handling client requests, responding promptly to feedback and continuously improving our service standards. Our goal is to make working with Optimalog simple, reliable and convenient.

Stability and Adaptability



Technology solutions for cargo flow management and optimization

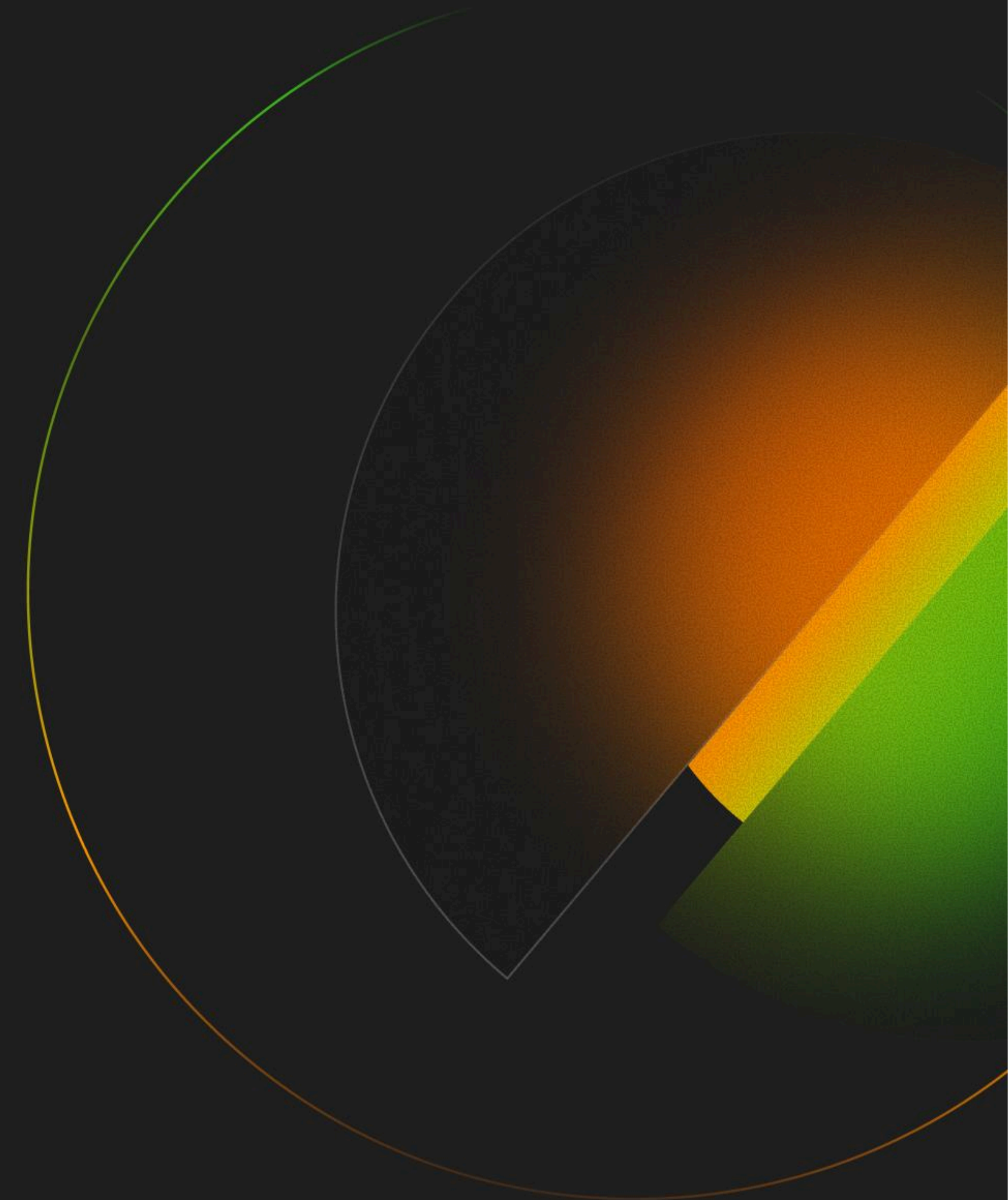
Long before automation became part of everyday business, people imagined a future where machines would simplify human work. Today, in the digital age, automation has become a practical necessity for logistics.

In 2010, our company laid the foundation for its integrated system for data entry, management, storage and analytics. Since then, we have continuously developed our digital services and increased the automation of our business processes.

Today, nearly 100% of data is processed through our EIS, allowing clients to request and quickly receive information on shipments handled by Optimalog.

Manage your shipments anytime through the Optimalog Client Portal

We have recently upgraded the Client Portal to make logistics management even more transparent, integrated and convenient. The portal provides our clients with total integration and control: tracking shipments in real time, uploading and receiving documents, managing customs declarations, placing new orders, analyzing costs, and monitoring settlements.





Customs Clearance automation

Our automated customs tools reduce the time required to process documents for customs declarations and keep clients informed in real time at every stage of customs clearance.

Employees and management have access to multiple dashboards for operational and project analytics, built on BI principles.

These tools help us remain stable and adaptable, make well-balanced decisions and ensure reliable fulfillment of our agreements. As a result, our clients can plan and develop their business with greater confidence.

Guarantees and Reliability



Today reliability matters more than ever

We understand the challenges companies face in international cargo delivery — and we know how to solve them

We operate in full compliance with international and national legislation. All terms related to cargo transportation, document support, customs clearance and other aspects of cooperation are formalized in contracts. This is not merely a formality: it protects your interests and clearly defines our responsibility for the obligations we undertake when organizing logistics and customs services.

We work only with trusted partners, including leading Russian and international companies: road carriers, container lines and operators, airlines, international agents, certification and laboratory companies, as well as terminals and warehouses.

All transported cargo is insured on an “all risks” basis by leading insurance companies

Insurance terms take into account the current international environment, while established procedures and special conditions help us quickly collect the required documents and secure claim payments. In 2025 the average time for reviewing a claim and making a payment decision was 24 days.

Optimalog holds two valid certificates confirming its inclusion in the Register of Customs Representatives of the Federal Customs Service

These certificates authorize us to declare goods to customs authorities and establish our joint and several liability to the state within customs procedures.

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Legal services

Our legal support helps clients identify and manage potential risks in international trade through the analysis of documents, contracts and agreements. Our customs lawyers represent clients in disputes with customs authorities, protecting their interests in matters related to customs value adjustments, HS code classification, additional customs payments and the legality of customs decisions.

Principles of Development



We build our partnerships on:

- TRUST AND INTEGRITY
- PROFESSIONALISM AND COMPETENCE
- EFFICIENCY AND MUTUAL BENEFIT

We continuously develop to meet changing market demands and client expectations

We strengthen our professional expertise by monitoring the latest trends in the logistics services market and integrating relevant solutions into our day-to-day operations.

We study and analyze changes in international and national legislation, enforcement practices and their impact on supply chain stability in international trade. Based on this analysis, we adjust and improve our internal processes.

We invest in employee training and development, improve the efficiency and stability of internal collaboration, introduce new cost-optimization tools and expand process digitalization.



Optimalog

We take care of your shipments
so you can take care of your business



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